

"Most Important Thing" Needs Questionnaire

Address _____ Surveyor's name(s): _____

Hello, we are from _____ Baptist Church in _____ and we are in the community today conducting brief interviews designed to help us minister more effectively and to identify spiritual needs. May we have a couple of minutes of your time for a brief interview? (Do not ask for the person's name at this time).

1. In your opinion, what is the most important need in your family or community?

2. What do you think the church could do to help with this need?

3. Would you like prayer for an important need or a need in someone else's life? Y ___ N ___

4. What would you say is the most important thing that has ever happened to you?

5. What is the most important thing God has done for you?

6. What do you think God requires for a person to have eternal life?

7. May I share with you the most important thing that has ever happened to me? Y ___ N ___

If no, then say, "Thank you for your time in helping us with this interview."

If yes, continue using CROSS presentation. (Share testimony here or simply state the following) "It was the day I knew God loved me because of the cross. The word CROSS helps me remember how a person can have eternal life." The C in CROSS is for....

Get prospect information if the person accepts Christ or is interested in the ministries of the church.

We would like to invite you to our church. We deal with needs of all age groups. Would you be interested in receiving more information about our church? Circle Y or N

Name of person interviewed: _____
Age: _____ Phone: _____
Other family members and ages or others living at same address:

RECORD OF DECISION
___ Prayed to receive Christ
___ Restoration
___ Assurance of Salvation
___ Other:

We would love for you to attend Bible study with us. May we enroll you in a Bible study group? Y N (If yes) Thank you for your time. (Share information about Sunday School. Offer to meet them at church or pick them up at home and bring them).

(If no) Thank you for your time. (Invite them to visit worship services).